

HEALTH

THE BULLETIN

Vol. XXVI

ST. LOUIS, MO., JANUARY, 1920

No. 243

HAPPINESS

COOPERATION



H. R. ISHERWOOD (29516)

Successor to

EMERSON D. TENNANT (13070)

as Secretary-Treasurer

A BI-MONTHLY JOURNAL DEVOTED TO HOO-HOO

COOPERATION

READ ANNUAL DUES NOTICE, PAGE 2

HAVE YOU PAID YOUR 1920 DUES

If you did not pay your 1920 dues on or before **October 9, 1919** You have allowed your **DEATH BENEFIT** to Lapse. You can reinstate by re-mitting **1920 DUES NOW**.

Your Policy will become effective again **sixty days after date**. St. Louis office receives **Dues Payment**.

Pay your Dues Now
Tomorrow you may forget

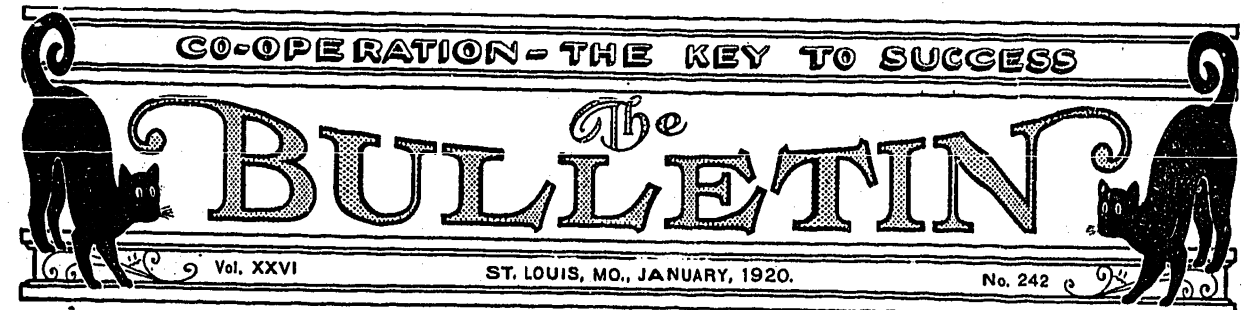
A number of members neglected to pay last year dues. Their Beneficiaries have had reason to greatly regret their neglect and forgetfulness.

It's not a ? of "if" you die—The ? is "when"

Remit Today	Tomorrow may be to late
\$3.65 per year	One Cent per day

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H. R. ISHERWOOD,
Secretary-Treasurer



Published Bi-Monthly by the Concatenated Order of Hoo-Hoo, at St. Louis, Missouri.

H. R. ISHERWOOD (29516), Editor.

TERMS TO MEMBERS.

One Year..... 66 Cents | Single Copies..... 11 Cents

THE BULLETIN is issued in October, December, February, April, June and August. News items must be in this office on the 5th day of month issued in order to avoid delay.

Entered at the Postoffice at St. Louis, Mo., as second-class matter.

THE BULLETIN is the official medium of the Concatenated Order of Hoo-Hoo.

Address all communications for THE BULLETIN to
H. R. ISHERWOOD, Secretary-Treasurer,
1174 Arado Building
St. Louis, Mo.

Owing to change in Secretaryship which took place on December 15th, this issue of *The Bulletin* has of necessity been delayed. Future issues will be issued as prompt as usual.

Editor

Snark Hiscox Announces Change in Office of Secretary-Treasurer

BY the time this issue of the Bulletin reaches the members of Hoo-Hoo the majority of them will have learned from reports of the Trade Press that Secretary-Treasurer E. D. Tennant has resigned his position.

It is needless for me to say that it was with a feeling of sincere regret, and of anxiety for the future of Hoo-Hoo that Brother Tennant's resignation was accepted, and that only on being assured by him that his election as Vice-President of the Commercial Journal Company, publishers of Lumber, made his action imperative.

Every Hoo-Hoo who is familiar with the history of the Order during the past four and one-half years is fully aware of the work Brother Tennant has done on behalf of the Organization. The Order of Hoo-Hoo has been looked upon for years as representing the Lumber Industry; so that in taking charge of the business affairs of Hoo-Hoo in January, 1915, without thought of sacrifice or gain for himself, but with the sole idea of keeping the Organization's record clear, and fulfilling his obligation as Snark of the Universe, Brother Tennant has placed the Order, and for that matter the entire Industry, under lasting obligation to him. I personally know, as do others, that our ex-Secretary-Treasurer is the last one in the world to desire his work for Hoo-Hoo to be elaborated upon. He never was given to advertising his own work, always preferring to give credit to others, but knowing, as I do, the fact that but for his devotion to Hoo-Hoo the Order would not have been in existence to-day, I feel it is but right that upon his retiring from the Secretary-Treasurership full recognition of the above facts should be given to him.

It is with a personal knowledge that thousands of Hoo-Hoo realize and desire Brother Tennant to know how much they value his service to the Order, that I have used this opportunity to express my own and their opinions.

Brother Tennant has made a host of friends in Hoo-Hoo whose friendship will always be retained, for he has that magnetic personality which makes friends and keeps them. Every Hoo-Hoo will wish him success in his new business connection and will hope to meet him frequently during the years to come. We have his assurance of continued interest in Hoo-Hoo and determination to do all he can for the Order, so that while he cannot devote all his time to Hoo-Hoo, we will still have his active support and influence.

In selecting a successor to Brother Tennant the Supreme Nine had a difficult task to perform, but happily succeeded in solving the problem by getting Brother H. R. Isherwood to accept the position. In his work during recent years with the National Lumber Manufacturers Association Brother Isherwood has made a wide acquaintance and has a host of friends, so that I feel we have secured the services of a lumberman who can take up the work Brother Tennant has been obliged to relinquish and carry it on successfully. In fact, judging from the numerous letters and wires received I feel confident in stating that while Hoo-Hoo deeply regrets Brother Tennant's retirement they realize we have secured the services of one who can come nearest to filling the vacancy.

Brother Hoo-Hoo, you and I, or those of us who have followed the trail of the Great Black Cat through recent years, know this fact, we devote our lives and energies to building up our personal business, but we have learned the lesson that a man cannot conduct a successful business unless he has the esteem and confidence of his fellow men. My experience in Hoo-Hoo has been that when I realized the Order did make me acquainted, and did allow me to know my fellow lumbermen, I got to know the true value of it. It was with this one big thought in my mind that I accepted the election as Snark of the Universe. As most of you know I have spent many years in the Lumber Industry and have seen its ups and downs; have heard many men try to prescribe a cure for some of the ills that beset the Industry, but the best cure I ever found was in a Hoo-Hoo Concatenation where I met fellow lumbermen who at

the time being forgot their daily cares and worries and greeted me as friend and Brother Lumberman. Realizing, therefore, that lumbermen need it, and the Nation need now, more than ever, the common understanding which we call, trust one another, I call it common because we have heard so much about it, but it is the answer to all our problems. Secure that common trust in one another, which I admit will task the best minds in our country to develop, and we will take a tremendous step forward.

Brother Hoo-Hoo you have the distinct position of being a member of the only Industry in America which really supports and maintains an Organization whose chief aim in life is to get to know your Brother Lumberman, not as a business rival but as a co-worker in developing our Industry to the highest point of efficiency and service to our country. That, Brother Hoo-Hoo, is how I understand our Organization and I have every confidence you will uphold my administration and help our new Secretary-Treasurer and the Supreme Nine to bring lumbermen together, so that they will understand our motto of Health, Happiness and Long Life.

Yours fraternally,
R. A. HISCOX,
Snark of the Universe.

Message from Past Secretary Tennant

At the time I accepted the office of Secretary-Treasurer of the Concatenated Order of Hoo-Hoo I stated that I could not do so with a view of making it a permanent position, but promised to retain the office until such a time as Hoo-Hoo had been completely reorganized, the outstanding indebtedness paid off, and the Organization placed in its proper position within the Lumber Industry. The above has been accomplished and today our Order is in a stronger and better position than it ever has been before.

Such being the present standing of the Order, I feel my work as Secretary-Treasurer has been accomplished, and in justice to myself and family, it becomes my duty to again take an active part in business affairs outside of the management of Hoo-Hoo.

While my work as Secretary-Treasurer has at times been arduous, has necessitated facing difficulties that seemed almost unsurmountable, has caused me to make personal sacrifices which seemed sometimes almost too much to give up for work I had in hand; still I can now say I do not regret it, but feel amply repaid for whatever sacrifices I have made, in knowing I have had a large share in putting Hoo-Hoo where it is, and more than anything else by knowing, through Hoo-Hoo and the work I have done for it, I have been able to secure friendship and acquaintanceship throughout the Lumber Industry that is worth all the efforts I put forth.

I would have liked to retain the Secretary-Treasurership of Hoo-Hoo for years to come. The many opportunities given me to meet my Brother Hoo-Hoo and the friendship resulting from such meetings are not likely to be given up. But every man in directing his daily life and in thinking how he shall best occupy his time in earning a livelihood must decide on a course of action which will bring the best results, not only to himself, but to those nearest and dearest to him, his family. It is, therefore, not because I have doubts about the future of Hoo-Hoo, but because I realize the time has come for me to once more direct all my energies towards earning a competency that will secure the future of myself and family.

In leaving the Secretary-Treasurership of Hoo-Hoo I am handing the office over to a member whom I know will be able to still further increase the success of the Order, and one in whom all Hoo-Hoo can have every confidence. The Supreme Nine have elected as Secretary-Treasurer Brother H. R. Isherwood, recently representative of the Retail Service Department of the National Lumber Manufacturers' Association. Brother Isherwood is known to thousands of lumbermen as an expert on the merchandising of lumber and an authority on problems that every retail lumber merchant has to face. He has always been a strong believer in Association work and as Secretary-Treasurer of Hoo-Hoo can develop plans and policies which will still further increase the strength and influence of the Order. In him, every member of the Organization who is a retailer of lumber, will have a friend who will be ready at all times to give advice and assistance in the proper handling of his business. Brother Isherwood's great knowledge and experience will always be available and it means one more of the benefits which members can derive from Hoo-Hoo.

As for myself, I shall always be a Hoo-Hoo, shall always be ready to give my spare time and do everything in my power to advance the best interests of the Order. I believe in Hoo-Hoo; I believe that it has a place within the Lumber Industry fully as vital to its welfare as any other Lumber

Association, if not more so. I know the Order is sound and right in every way. The record of the past proved a need for it, and it now simply remains for its members to maintain and increase their support so that the Order may do still more for those engaged in the Lumber and Allied Industries.

In leaving the Hoo-Hoo Secretary-Treasurership, I am not leaving the Lumber Industry, but shall be actively engaged in it, and will be in a position to meet my Hoo-Hoo friends again and again at Concatenations and Conventions in various parts of the country, so that while not Secretary-Treasurer, I am still Snark, and as such will always work for Hoo-Hoo and be ready at all times to give the Organization active support and influence.

In closing, I wish to thank, from the bottom of my heart, the loyal members who have supported me throughout my term of office. Without their support I could not have succeeded, but with it all things were possible. I feel certain that they will give the same support and friendship to my successor, for they are all real Hoo-Hoo and that means real, genuine friends, whom the ups and downs of life cannot shake from their steadfast belief in their fellow members. The future is full of promise for Hoo-Hoo. By developing to the fullest extent its policy of bringing men engaged in the industry together on a true fraternal basis, the Order is accomplishing one of the most vital objects required during the present period of reconstruction. The citizens of this Nation must work together in harmony with a feeling of mutual trust in one another. The Order of Hoo-Hoo can exert a direct influence which will bring this to a reality within the Lumber Industry, and by so doing perform invaluable service for the country at large.

My last word as Secretary-Treasurer is to stick to Hoo-Hoo, and through it learn to know your fellow lumberman as a friend and companion, and not look upon him as a competitor and business rival, or as one who is trying to get the better of you in your business transactions with him.

Wishing all Hoo-Hoo Health, Happiness and a Prosperous New Year, I am,

Yours fraternally,
E. D. TENNANT.

Appointed Agents for E. C. Atkins & Co.

The Southern Hardware & Supply Co., of St. Louis, formerly the Southern Railway Supply & Equipment Co., have been appointed agents for E. C. Atkins & Co., the well-known saw manufacturers of Indianapolis, Ind.

Brother G. W. Gladding (No. 102) who is well known and has represented the Atkins Company in this territory for the past nineteen years, will have charge of the Saw Department for the Southern Hardware & Supply Co., and will be too glad to hear from his old mill friends at his new quarters, 1700 Olive St.

DID YOU KNOW

Hoo-Hoo membership not only extends over the United States but into foreign lands as well? We have members in good standing in:

CANADA	SCOTLAND
ENGLAND	CUBA
CHINA	AUSTRALIA
MEXICO	BRAZIL
PANAMA	HONOLULU, H. I.
ALASKA	CADIZ, P. I.
SINGAPORE, S. S.	



Secretary-Treasurer Isherwood's Message To Brother Hoo-Hoo



IN accepting the appointment of Secretary-Treasurer of the Concatenated Order of Hoo-Hoo, as successor to Brother Tennant, I fully realize I have taken upon myself a responsibility and a task of no little magnitude, to serve and perform the duties of this organization.

It was after a careful consideration upon my part that I consented to accept this appointment as I fully realize and appreciate in taking over the reins of this organization from Brother Tennant to drive on, that I am succeeding one who has made an enviable record in building the great Order of Hoo-Hoo up to its present good standing.

The experience which I have had in my three years travels from coast to coast as Retail Service Representative of the National Lumber Manufacturers' Association, has given me an exceptional opportunity to become acquainted with the various branches of the Lumber Industry, and I have often experienced the benefits personally to be derived from the Order of Hoo-Hoo.

That which I have experienced in my previous connection which brought me in contact with manufacturers and distributors of lumber, in fact, representatives of all branches of the great lumber industry, has made a lasting impression upon me of the great need and necessity of the worthy Order of Hoo-Hoo, both National and International in scope, with the fundamental basis and principles:

"To promote Health, Happiness and Long Life;
To advance, practice and encourage Education,
Science and Benevolence among those directly
Or indirectly affiliated with the Lumber Industry."

The principles upon which Hoo-Hoo is founded embodies and governs
Friendship, Confidence and Brotherly Love,
which is the foundation upon which the future and success of all Associations and Organizations depends. Therefore—

"The greater the success of Hoo-Hoo the greater will be the success of the lumber and allied industries. Hoo-Hoo teaches Brotherhood; Brotherhood means co-operation; Co-operation spells success and success is what all are striving for."

When you have grasped the purpose and the higher Ideals of Hoo-Hoo and put into practice you will then learn its real value in making competitions a real pleasure rather than a battle.

Hoo-Hoo is the only organization in existence that brings lumber and all allied industries together. Its emblem, the BLACK CAT, stands for LUMBER not only in the eyes of lumbermen but in the eyes of the world.

From actual experience it has been firmly impressed upon me the honored position which they occupy who wear the emblem of the great BLACK CAT. It not only indicates that you are a lumberman or one of the allied industries, and is not only recognized by the lumbermen, but it also indicates to those outside of the industry that you are connected with the lumber interest and places you in that class and rank which gives you a rating of responsibility recognized by those interested in and outside of the lumber industries, in the respect that those connected with LUMBER are in a class by themselves as being most dependable and the most responsible of any business on earth.

Let me assure you, one and all, I fully realize in this position that I have much to learn. It is my desire to serve this organization in a way which will gain the undivided support and co-operation of the lumber and allied industries, and I fully realize in order to serve and succeed I must have the support of each and every member in order to fulfill my obligation.

It is my hope that men in the lumber business will take the time to investigate for themselves the good work which has been done by this organization, and that they will aid and assist to make Hoo-Hoo, by their support and co-operation, the greatest Order truly representing lumber and its allied interest in the world.

I sincerely hope I may have the continued support and co-operation of every Brother Hoo-Hoo, and that I may have the pleasure of enlightening those of the industry who are not members, believing if this opportunity presents itself, that I may be given the opportunity of explaining the principles, merits and purposes of this organization, proving it worthy of their co-operation and support, thereby creating a desire which can only be satisfied by teaching them the manners of the great BLACK CAT.

I will seek suggestions and criticisms for the betterment of this organization and trust that I may have the opportunity and pleasure of extending the helping hand of Hoo-Hoo to every lumberman.

Fraternally yours,

H. R. ISHERWOOD,
Secretary-Treasurer.

Suggestions for a National Forest Policy With Especial Reference to the Pulp and Paper Industry

Wood is a basic material in our industries. It is an essential component of a multitude of articles of daily necessity. Merely enumerated without explanation, the names of the articles of which wood is the sole or an important constituent would require many pages of paper, made chiefly of wood itself. We can no more conceive of a state of society in this country with wood totally eliminated than we can of one in which iron has no part.

Forests supply raw material for industry, protect watersheds, furnish recreation grounds for the people and a refuge for wild life of every kind.

National Economy

A sound national economy demands not only the right use of our natural resources but still more important, the early adoption of a policy which will insure a permanent supply of all products and materials essential to the progress and prosperity of the people. The problems of the present and future use of timber, of coal, of oil, of iron and other minerals, are all parts of the one great problem of the wise use of the resources which nature has provided for the benefit of man. Unlike the mineral resources, however, the forest resources are reproducible. An exhausted mine is exhausted forever. Cutover forest land can be made to produce another forest as good or better than the original. Hence the use and reproduction of timber can go hand in hand if we know enough and are able to take advantage of nature's laws.

The forest problem is essentially a land problem. National economy requires the best and fullest utilization of all our land and water surfaces. No forester or private land owner advocates the permanent growing of timber upon land which will yield higher returns and more essential products when put to other uses. Every forester and every thoughtful citizen agrees that land which is suited to the growing of timber and which does not have a more essential use for other purposes should be kept permanently producing timber. The only question for discussion is that of ways and means.

Timber Supply

Such estimates as we have (admittedly crude and defective) indicate an original forest area in the United States of some 850,000,000 acres and a present forest area of perhaps 550,000,000 acres. This 550,000,000 acres is further estimated to consist of 200,000,000 acres of practically matured merchantable timber, 250,000,000 acres partially cut and burned over, on which there is a sufficient natural reproduction to insure a fair second growth and another 100,000,000 acres so severely cut and burned that unless supplemented by planting there will be no succeeding forest of commercial value.

Other estimates in part equally crude, yet the best that can be made at this time, are that the total annual use of wood in the United States together with the amount destroyed by fire, storms and insects, is two or three times as great as the annual growth under existing conditions of neglect or insufficient protection.

Without going into details of this sort, there can be no doubt that our forest capital is being used up faster than it is being replaced, and every business man knows what happens when the capital account is drawn upon to meet running expenses. This condition is daily made evident to us in the necessity of going further and further for our timber supplies and paying increasingly higher prices for stumps and wood. There will never be a "timber famine" in the sense of absolute exhaustion of our wood supply but in many regions the cream of the supply is already gone, and we must turn now and increasingly in the future to inferior timber and poorer species at higher prices than we once paid for the best. We also know that the available quantities of these grades and species will diminish as time goes on.

The growing of timber is a long-time undertaking. No matter how promptly or how extensively we begin the preparations for a future crop, we cannot sufficiently bridge the gap between present and future supplies to enable us to cross it with comfort. In the absence of a general land classification, it can be conservatively estimated that over 20 per cent of the land area of the United States or about 400,000,000 acres is better adapted to the growing of timber than to the ordinary forms of agriculture. Moreover, there is no likelihood that for a long time to come will the pressure of population demand for other uses any of this 400,000,000 acres of potential forest land. Still further, distributed as this land is

throughout the United States, it is capable under the right management of permanently producing a sufficient amount of the kinds and qualities of timber required in the National economy. It is the part of wisdom and good citizenship to institute as rapidly as possible the measures which will bring this about.

Who is Concerned

While every citizen is vitally concerned in this problem, the logical solution of it demands the recognition of three groups, each having especial interests in certain phases of the undertaking. These are:

(a) The public or the users of the forests. The interests of the public are fundamental and in the long run will prevail. The supply must be maintained.

(b) The manufacturers or converters of timber. Viewed from the business standpoint only, the interest of the manufacturer in the forest is that of a source of raw material. The question of a steady supply is to him more important than that of who produces it. His function is not to grow timber but to convert it into merchantable commodities.

(c) The timberland owners or the producers of timber. The land owner is interested chiefly in a market for his timber. From a selfish standpoint he is interested in the protection of his property from destruction by fire or insects. Because of the long time investment necessary, the hazard of the venture and the probable low rate of return, the timberland owner is not generally interested in the question of a second crop. His natural inclination is to make the most he can out of the present one (which he did not plant) and after cutting get rid of the land as best he may. He feels that morally and legally he is no more bound to plant trees and grow timber on his land than is the owner of other land bound to grow wheat or cotton upon it in case he does not desire to do so.

In some cases private, and more especially corporate, owners of timberland are finding it to their advantage to put their land upon a permanent producing basis for specialized wood crops where the timber can be profitably utilized comparatively young and in small sizes. Such commercial timber growing will doubtless increase in the future and should receive State aid and encouragement. But these undertakings afford no basis for any legal compulsion upon the private land owner to keep his land forested except in cases where after proper classification and indemnification it may be decided that the general welfare demands watershed protection.

Essentials in the Solution of the Problem

Any program looking toward the solution of the problem of a permanent timber supply must be:

(a) Adequate and practicable to produce the needed results.

(b) Just to all interests concerned.

(c) Acceptable to the majority.

We believe that to grow the bulk of the older and larger sizes of timber, public ownership of timberland—National or State—with private cutting and marketing operations is the most feasible solution of the problem. The production of large-size timber is too long an undertaking with too great hazards and too low a rate of return to attract private capital in adequate amount. The State and National Governments, whose primary concern is the welfare of all citizens and industries, can best afford to engage in the long time undertakings of timber growing at a low rate of return upon invested capital. On the other hand, the public will get much better service if the operations of transforming stumps into merchantable commodities and their distribution are left to the energy, initiative and ingenuity of private capital under such silvicultural regulations as will best perpetuate the supply of raw material.

What Should Be Done

We believe that there is urgent need for the speedy adoption and execution of a forest policy by the National and State Governments in co-operation to accomplish these things:

FIRST: A forest survey and land classification to determine what we have in the way of present supplies and the areas which may properly be designated as necessary for watershed protection and as affording opportunity for future timber supply.

SECOND: A great enlargement and extension to all appropriate parts of the country of the public purchase of cutover lands for which ample precedent has been established in the East, by both the Federal Government and by some of the States. National Forests in the West created by the setting aside of land from the public domain now contain some 135,000,000 acres. Much of this land, however, is but poorly forested and even under a much more

extensive planting policy than has yet been proposed will not be a source of any considerable timber supply for a long time to come. The best interests of the country would seem ultimately to require at least twice the present area of public forests.

THIRD: A much more vigorous and general extension of Federal co-operation with the States in fire prevention along the line of the Week's law coupled with such additional measures in the different states as will most reduce the fire hazard and afford opportunity for natural reproduction.

The States should do much more than they have yet done in the way of fire control. While the private owner may not be legally compelled to grow timber upon his land if he does not wish to do so he is under both moral and legal obligation to handle his property in such a way that it does not become a public menace and the state may require him to conduct his cutting operations in such fashion as to lessen the fire danger.

FOURTH: The States through the adoption of uniformly fair forest taxation laws, the establishment of forest nurseries and the preparation of forest working plans should offer every possible encouragement to the owner who wishes to grow timber on his land. If the owner of land, which after competent examination is classified as valuable only for timber growing, still refuses to take advantage of the opportunities provided for such undertakings, the land should then be acquired by the public at a fair valuation and made a part of the system of public forests.

FIFTH: With a few notable exceptions forest planting has not yet been seriously undertaken in the United States. Very properly the most immediate concern is the protection of the timber we already have but with this, because of the time element involved, there should be carried out, wherever sufficient fire protection can be secured, a very large program of forest planting upon the lands which have been so far denuded that there is no hope of securing another crop through natural reproduction.

FINALLY: While we regard all the foregoing as necessary steps in any adequate and well rounded out National forest policy, we especially urge that every effort be made to unite the professional foresters of the country, the timberland owners, and the consumers of forest products upon an immediate program of greatly increased forest fire protection and much more general public acquisition of cutover lands. The first essential is to protect what we already have; the second to provide for future supply. Upon these measures the National and State Governments can and should co-operate to the fullest extent.

Report of Committee on Forest Conservation, The American Paper and Pulp Association, at Business Conference, November 14, 1919.

FRANK L. MOORE, Chairman.

R. S. KELLOGG.
C. H. WORCESTER.

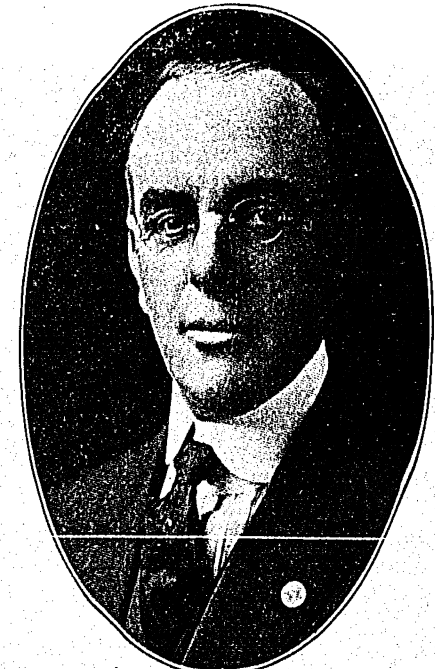
D. A. CROCKER.
W. E. HASKELL.

LOST

The following is a list of Hoo-Hoo members whose present address is unknown. The address given below is the last known one from which mail has been returned unclaimed. The Secretary-Treasurer will greatly appreciate information regarding the present address of these members:

Name	Hoo-Hoo Number	Last Known Address
J. M. Alexander	18904	Burkburnett, Tex.
P. H. Allen	27026	Orange, Tex.
Thos. B. Atkins	29598	Canutillo, Tex.
Ed. C. Bailey	26302	New Orleans, La.
G. A. Baker	27611	Graysonia, Ark.
H. G. Barrow	4400	New Orleans, La.
G. W. Benson	15894	New Orleans, La.
D. A. Bertrand	29820	Orange, Tex.
E. K. Blair	20464	De Ridder, La.
A. P. Boesch	17583	Port Arthur, Tex.
Harry Bouton, Jr.	24884	Great Falls, Mont.
Leon G. Briscoe	28542	Muscle Shoals, Ala.
C. V. Brown	30072	Flint, Mich.
W. C. Cameron	1233	Portland, Ore.
P. A. Cazes	22409	Baton Rouge, La.
F. A. Chase	10718	Minneapolis, Minn.
C. C. Clark	27859	Worden, Mont.
T. A. Coleman	1048	Vredenburgh, Ala.
P. R. Cook	4318	Los Angeles, Calif.
C. A. Cowles	4253	Atlanta, Ga.
J. H. Crossman	30096	New Madrid, Mo.

R. H. Fitzgerald	17278	Onk Grove, La.
W. A. Gammill	23837	Canton, Miss.
C. C. Goodlet	28246	Monroe, La.
C. V. Gray	23760	Seattle, Wash.
F. W. Grogg	11493	Los Angeles, Cal.
D. C. Harnden	13150	New Orleans, La.
H. W. Haynes	24492	Memphis, Tenn.
Louis Hess	23159	Buffalo, N. Y.
J. C. Hubbard	26474	Manzanola, Colo.
V. W. Hunter	20184	Onkland, Calif.
W. G. Johnson	29722	Fresno, Calif.
J. S. Keeney	28005	Seattle, Wash.
E. J. Kelly	23395	Astoria, L. I., N. Y.
C. S. Kinsland	26969	Lake Foxaway, N.C.
C. M. Lawrence	10608	Chicago, Ill.
W. F. Lukavsky	29189	Clinton, Ia.
J. T. McClellan	29440	New York City.
A. B. Miller	14488	Memphis, Tenn.
S. A. Moore	29994	Dimuba, Calif.
C. K. Nicoll	8884	Little Rock, Ark.
I. L. Ott	26525	Wilmington, Cal.
J. J. Owen	22693	Spokane, Wash.
R. C. Parker	17964	Onkland, Calif.
R. R. Pattison	29502	Des Moines, Ia.
T. S. Ramey	15777	Spokane, Wash.
L. G. Raymond	10095	La Conner, Wash.
C. L. Rice	26598	Huntington, W. Va.
C. A. Riggs	11877	Hillings, Mont.
W. L. Robert	27242	San Francisco, Cal.
W. H. Robinson	21350	Mexico City, Mex.
C. W. Scott	29176	Battle Creek, Mich.
W. W. Searcy, Jr.	18211	St. Louis, Mo.
T. M. Short	16557	Ravenwood, N. C.
A. E. Smith	29551	Rodwing, Kans.
E. T. Sturgeon	29594	Salt Lake City, U.
R. D. Swain	18166	New Orleans, La.
T. H. Thomas	29279	Wiggins, Miss.
E. G. Trainor	29912	Great Falls, Mont.
C. E. Tucker	26776	Evoret, Wash.
L. A. Washburn	24196	Groveton, Tex.
C. G. Williams	26205	Chicago, Ill.
L. A. Willshire	27725	New Orleans, La.
O. J. Woods	28740	Horndon, W. Va.



WILLIAM SERVICE (11383)
City Sales Manager Morrison, Merrill & Co.,
Salt Lake City, Utah

We take great pleasure in announcing the appointment of Brother William Service, No. 11383, of Salt Lake City, to the office of Vicegerent Snark of the state of Utah as successor to Vicegerent Snark Brother Burton, No. 26209, who has been most successful in keeping up the Hoo-Hoo spirit and has held several successful concatenations in his state.

Brother Service has always taken an active and keen interest in Hoo-Hoo and with his appointment he carries the unanimous support of all Brother Hoo-Hoo of his state.

Reports of Concatenations

During the past two months a number of successful concatenations were held. The interest shown and the support and co-operation given in the different states and the arrangements already made for concatenations to be held in the next two months, assure a most successful 1920.

As we enter the new year we want to impress upon the minds of the Vicegerents that now is the time to get action. Make arrangements for a concatenation, advise us date, time and place. We will and want to help you. Lumber and its allied industries are interested. Just a little team work is all that is needed and we can prove the Order of Hoo-Hoo worthy of the support and co-operation of the lumber and allied industries at large.

Lack of interest and support is only in those districts where Vicegerents have been inactive. It takes action to keep interest. The head office will help and assist and give you all information possible. We will prepare advertising and send out from this office and give your concatenation publicity.

LET'S GO. GET BUSY.

Eighteen Kittens Answer the Call at Birmingham

About one year ago someone said Birmingham had forgotten Hoo-Hoo. Well, here is the answer. This is the second big Concat held within six months, and another big one is due early in the new year. Brothers McKinley, Fine, Fleming and others are real Hoo-Hoo and fully realize the benefits of frequent Concatenations.

The following report, although short, tells the story:

Eighteen "kittens" became full-fledged members of the Black Cat clan, more than 50 guests were royally entertained and banqueted and Birmingham broke all class inflation records Saturday night when the Hoo-Hoo organization of the Central Alabama district staged an immense Concatenation and jubilee festival on the roof of the Jefferson County Bank building, Civic Association headquarters.

This was the first Concatenation held since the appointment of E. W. McKinley as Vicegerent Snark. The initiation broke all records in Alabama, and was a feature of one of the greatest "stunt" nights ever staged in the South by the lumbermen's Club.

The last previous Concatenation was Friday, June 13, when seven members were admitted.

Shortly after the ceremonial began Snark McKinley had to leave the chair to make a train for Cincinnati. His place was filled by M. M. Elledge, of Corinth, Miss., who presided over the initiatory exercises as Snark of the Universe.

Following is a list of officers presiding, candidates and those in attendance:

- CONCATENATION 2104, Birmingham, Ala., October 18, 1919.
- Snark—M. M. Elledge.
 - Senior Hoo-Hoo—J. A. Rountree.
 - Junior Hoo-Hoo—W. Thornton Estes.
 - Bojum—A. J. Riba.
 - Scrivenoter—W. H. Fleming.
 - Jabberwock—B. M. Angell.
 - Custocatian—R. J. Fine.
 - Arcanoper—Geo. W. Phain.
 - Gurdon—W. A. Currie.
 - 30302—Geo. H. Farmer, Asst., A. J. Riba, 407 Woodward Bldg., Birmingham, Ala.
 - 30303—L. W. Gibbons, Yard Supt., Estes Lbr. Co., 504 Tuscaloosa Ave., West End, Ala.
 - 30304—John McMurray Griffith, Partner, Laumer Lbr. Co., Brown-Marx Bldg., Birmingham, Ala.
 - 30305—Thomas Henry Johnston, Jr., Shipping Clerk, Estes Lbr. Co., 120 North 25th St., Birmingham, Ala.
 - 30306—Kirkland Emilio Lockwood, Secy-Treas., Nadawah Lbr. Co., Nadawah, Ala.
 - 30307—Robert W. McDonald, Treas., Baker-Reid Lbr. Co., Birmingham, Ala.
 - 30308—Horace E. Marshall, Mgr., Jenkins Lbr. Co., 920 N. 19th St., Birmingham, Ala.
 - 30309—Charles R. Rold, Pres., Baker-Reid Lbr. Co., Birmingham, Ala.
 - 30310—William M. Richards, Yard Mgr., Estes Lbr. Co., 150 S. 52nd St., Birmingham, Ala.
 - 30311—Bedford F. Seale, Salesman, Estes Lbr. Co., Birmingham, Ala.
 - 30312—Samuel M. Thomas, Auditor, Marbury Lbr. Co., 2208-11 Jefferson Co. Bk. Bldg., Birmingham, Ala.
 - 30313—Richard A. Walker, Secy-Mgr., Estes Lbr. Co., Box 267, Birmingham, Ala.
 - 30314—William V. Wellborn, Lbr. Inspector, L. & N. R. R., 110 S. 50th St., Birmingham, Ala.
 - 30315—Herbert Jahiel West, Partner, West Lbr. Co., 240 Peters St., Atlanta, Ga.
 - 30316—Wm. W. Wood, Treas. and Mgr., W. D. Wood Lbr. Co., Birmingham, Ala.

The following members were present:
7423, 9761, 11615, 15975, 17484, 18290, 20281, 21522, 24579, 26090, 26427, 26982, 27597, 29044, 30039, 20281, 30218, 30222

Nine New Members at Omaha

Capt. Mort. F. Engelman, Vicegerent Snark, and popular lumberman of Omaha, Nebraska, with the capable assistance of Secretary-Treasurer E. D. Tennant and Brother Harry B. Huston, held a splendid Concatenation in Omaha, on Saturday evening, November 15th.

Nine kittens were anxiously waiting to learn the mysteries of the great garden of Hoo-Hoo. The degrees were conferred with a real Hoo-Hoo spirit and the kittens were taught the correct manners of a "regular" Black Cat.

Hoo-Hoo circles, under such leadership as Vicegerent Engelman and his loyal co-workers, are assured of genuine Hoo-Hoo "get-to-it-iveness" during the coming year.

Following is a list of officers and candidates initiated at the Omaha Concatenation:

- CONCATENATION NO. 2105, Omaha, Nebr., November 15, 1919.
- Snark—Mort Engelman.
 - Senior Hoo-Hoo—F. H. McVlecker.
 - Junior Hoo-Hoo—E. D. Tennant.
 - Bojum—W. W. Carmichael.
 - Scrivenoter—T. H. Goodhue.
 - Jabberwock—J. M. Mullen.
 - Custocatian—J. W. Wentworth.
 - Arcanoper—J. B. McSorley.
 - Gurdon—Fred P. McCormick.
 - 30317—Walter Bleyhl, Asst. Mgr., Farmers Milling & Gr. Co., Snyder, Nebr.
 - 30318—Paul Bradley, Secy., Louis Bradford Lbr. Co., 5008 S. 26th St., Omaha, Nebr.
 - 30319—William Charles Bullard, Owner, Bullard Lbr. Co., McCook, Nebr.
 - 30320—Joseph Frank Jirovec, Mgr., Farmers Union Corp. Sup. Co., Clarkson, Nebr.
 - 30321—Julius August Krugh, Asst. Sales Mgr., Bradford Kennedy Co., 3110 S. 13th St., Omaha, Nebr.
 - 30322—Raymond Edwin McFarling, Salesman, Bradford Kennedy Co., Saunders Kennedy Bldg., Omaha, Nebr.
 - 30323—Paul Sheldon Rivett, Salesman, Rivett Lbr. & Coal Co., 2736 No. 62d St., Omaha, Nebr.
 - 30324—Fred A. Robertson, Mgr. of Omaha Office, The W. F. McCue Merc. Co., Seattle, 342 Security Bldg., Omaha, Nebr.
 - 30325—Frank V. Hill, Mgr., Farmers Co-Operative Merc. Co., Leigh, Nebr.

The following members were present:
1527, 2194, 3055, 3066, 3070, 3896, 4881, 6404, 8573, 13070, 13911, 13920, 20156, 20841, 22490, 25162, 28256, 28257, 28395, 29268, 29271, 29272

Hoo-Hoo Have Big Time in Fresno

Chas. D. LeMaster, of Fresno, Vicegerent Snark of the San Joaquin Valley district, makes an interesting report of the big Concatenation which occurred in his own home town on the evening of November 29th.

Mr. LeMaster writes as follows:

"We had a very successful Concatenation. There were about seventy-five old Cats present and we took in seventeen kittens."

THE SESSION ON THE ROOF

A most enjoyable time was spent in the session on the roof. R. A. Hiscox, Snark of the Universe, gave the principal address of the evening. Among the other speakers were R. S. Whiting, Architectural Engineer of the National Lumber Manufacturers' Association of Chicago; R. O. Wilson and Frank W. Trower of San Francisco; Charlie Brace of Stockton and W. E. Little of San Diego. George A. Cottrell, Past Vicegerent of this district, gave a short synopsis of the work that had been done in the San Joaquin valley in the past year, it being just about a year since the district was created. He stated that some forty-five kittens had been taken into the Order.

H. E. Verble, Junior Hoo-Hoo, hit the keynote of Hoo-Hoo in a short talk when he brought home to us the necessity of brotherly association and close fraternity of men whose commercial activities caused them to meet in contest with each other. He brought out that Hoo-Hoo had caused competitive business to be a pleasure rather than a battle. His talk was highly appreciated, as he is a very capable and earnest speaker. F. Dean Prescott also gave a short talk on the benefits to be derived from Hoo-Hoo.

One of the features of the lunch over which I had the pleasure of presiding, was home-made pumpkin pie, and no one needed to go home hungry for pie, as there was "more as plenty" and then some.

Following is a list of officers presiding, candidates and those in attendance:

CONCATENATION 2106, Fresno, Calif., November 29, 1919.

- Snark—C. D. LeMaster.
- Senior Hoo-Hoo—J. A. Smilie.
- Junior Hoo-Hoo—H. E. Verble.
- Bojum—A. J. Lucas.
- Scrivenoter—A. W. Bernhauer.
- Jabberwock—W. R. Tanzer.
- Custocatian—Paul F. Nordstrom.
- Arcanoper—James G. Hyman.
- Gurdon—R. N. Peterson.

- 30330—Archie L. Bingham, Owner, Bingham Wenks Planing Mill, 1015 Delphi St., Fresno, Calif.
- 30331—Dwight Cullon Birch, Salesman, Madera Sugar Pine Co., Madera, Calif.
- 30332—Merle Donald Bishop, Salesman, Routt Lbr. Co., 1056 M. St., Fresno, Calif.
- 30333—Thomas James Bone, Salesman, Valley Lbr. Co., 1420 La Salle St., Fresno, Calif.
- 30334—Earl F. Cox, Salesman, Valley Lbr. Co., 1725 Jay St., Fresno, Calif.
- 30335—William Cravens, Salesman, Chowchilla Lbr. Co., Chowchilla, Calif.
- 30336—Floyd A. Derrler, President, Ye Planny, Lumbermen's Service Assn., 609-10 Fay Bldg., Los Angeles, Calif.
- 30337—Howard Carleton Emsley, Yard Salesman, Alta District Lbr. Co., P. O. Box 35, Cutler, Calif.
- 30338—Bernard Erikson, Partner, Kingsburg Planing Mill Co., P. O. Box 693, Kingsburg, Calif.
- 30339—Berry D. Francis, Clerical Work and Salesman, Exeter Lbr. Co., Exeter, Calif.
- 30340—William R. Grant, Bookkeeper, Swastika Lbr. Co., 2806 White Ave., Fresno, Calif.
- 30341—William Harold Graves, Yard Foreman, Kernan Lbr. Co., Kernan, Calif.
- 30342—Harvey Martin Isenhower, Bookkeeper, Valley Lbr. Co., Fresno, Calif.
- 30343—Van Llew McFadden, Salesman, Fresno Lbr. Co., Ventura and D Sts., Fresno, Calif.
- 30344—Ernest Paul Ruth, Salesman and Yard Manager, Western Lbr. Co., Reedley, Calif.

30345—Howard Newell Weddle, Proprietor, Weddles Planing Mill, Box 581, Dinuba, Calif.

The following members were present:
3103, 12835, 13897, 13902, 14423, 15209, 16372, 17008, 17649, 17678, 17680, 17689, 17690, 19262, 19276, 26164, 26227, 26394, 26477, 26478, 26480, 26488, 29714, 29716, 29726, 29727, 29937, 29985, 29986, 29987, 29988, 29990, 29992, 29993, 29995, 29996, 29998, 30106, 30112, 30118, 30119, 30126, 30278

Luncheon Place is Changed by the Hoo-Hoo of New Orleans

The holding of a Concatenation in New Orleans has been postponed until after the holiday season, when details will be arranged and definite arrangements made for the holding of what is expected will be one of the largest and best ever held in the South. Members of Hoo-Hoo in the Crescent City did not like the idea of having to postpone, but conditions arose that were beyond the control of human agencies and therefore postponement was necessary.

A change has been made in the luncheon plan and from now on they will be held at Fabacher's Rathskeller on St. Charles street. The change appears to have met with the wishes of most of the regulars, for at the first luncheon on December 4th, all of the old timers were on hand. Several matters of interest to Hoo-Hoo were discussed. The menu served was an excellent one.

Among the old guard attending were Maurice J. Duvrney, H. S. Riecke, Edward Schwartz, Fred L. Koese, J. G. Markstein, W. H. Michel, W. A. Beshel, W. S. Launstein, A. F. Olson and R. A. McLaughlan.



TAMPA HOO HOO ENJOYING THEIR BANQUET.

Six Kittens Enjoy a Frolic in the Onion Bed at Tampa Hoo-Hoo Concat

On the shortest possible notice and with an echo that means many more similar events, Hoo-Hoo of Florida came to life in real earnest with a successful Concatenation on the evening of December 2nd. The Concatenation was held in connection with a meeting of the Georgia-Florida Sawmill Association and while there were but six kittens, they cavorted in a manner that was edifying to the many old cats present. Following the Concatenation there was a banquet to which the hosts were the representative business interests of Tampa.

John J. Earle, Vicegerent Snark of Hoo-Hoo for South Florida, was responsible for the Concatenation, responsible for its success and he demonstrated that when it comes to doing things he is not only a live wire but that all the older members of the Order are equally so. It had been hoped that M. M. Elledge, Scrivenoter and member of the Supreme Nine as well as prominent lumberman of Corinth, Miss., would be present, but word was received during the day that he was unable to come. It had also been expected there would be some other prominent members of the Order on hand and from the last train of the day from the North there stepped the smiling form of Emerson D. Tennant, Secretary-

Treasurer, with St. Louis headquarters.

Letters and telegrams were received from many prominent lumbermen of Georgia, Florida, Alabama and other states wishing the Concatenation a real success and these were read at the banquet that followed the ceremonies.

The banquet was probably the real piece de resistance of the occasion for the menu was not only supreme from the standpoint of excellence and the number of courses, but the program was a wittily arranged affair that provoked mirth with every reading. E. D. Tennant spoke on "Hoo-Hoo in the South," Nick Palveda put on a monologue over those present, while C. O. Lee demonstrated his ability as a reader by rendering a recitation. There was a college yell by the Hoo-Hoo present, a song by all and plenty of music from a jazz orchestra.

Following is a list of officers presiding, candidates and those in attendance:

- SNARK E. D. TENNANT
- SENIOR HOO-HOO NASH POWERS
- JUNIOR HOO-HOO W. L. BLOCKS
- BOJUM GEO. B. BROADHURST
- SCRIVENOTER JNO. J. EARLE
- JABBERWOCK L. D. MAY
- CUSTOCATIAN D. H. AUSTIN
- ARCANOPER CHAS. R. BROWN
- GURDON C. H. KNOWLES

THE KITTENS INITIATED:

J. E. ANDERSON C. F. JONES
C. J. CONNELLY M. P. MICKLER
G. L. FARRINGTON R. A. RAULERSON

Hosts

G. NORMAN BAUGHMAN
BENTLEY-GRAY DRY GOODS COMPANY
CONOLEY SALES CORPORATION
PENINSULAR TELEPHONE COMPANY
CARL HILL PRINTING COMPANY
LANDECK LUMBER COMPANY
STOCKWELL PRINTING COMPANY
CONSUMERS ICE COMPANY
FLORIDA BREWING COMPANY
GARCIA & VEGA
WILLIAM J. HOULIHAN
DAVID H. AUSTIN
GILLET LUMBER & TRANSPORTATION CO.
E. WITT CIGAR CO.
FERMAN MOTOR CAR CO.
D. F. CONOLEY
CONSOLIDATED GROCERY COMPANY
TAMPA BOOK & STATIONERY COMPANY
KNIGHT AND WALL COMPANY
HARRY WELDON
HON. D. B. MCKAY
JOHN J. EARLE, Vicegerent Snark.
Tampa, Florida.

MENU

Eat, Observe the Eighteenth Amendment and be Merry
Pickles—"Tis the sour sauce to the sweet,"
Dryden to Etheridge
Olives—"An olive, capers or some better salad,"
Dryden to Etheridge
Celery—"Cum grano salis"
Bevo—"All join in singing "Memories"
Shrimp—"Wait till I get you, you little shrimp," Bud Fisher
Potato Salad—"Mine eyes smell onions. I shall weep anon"
Frank's Meat Treats—"I saw him going the way of all
flesh," Webster Wastard Hoe
Saratoga Chips—"Let the sky rain potatoes,"
Merry Wives of Windsor
Florida Export—"It is idle for man to indulge in the illusion
of hope," Patrick Henry
"Jverwurst"—"In whom the elements were all so blended,"
Shakespeare
Cheese—"Pray does anyone here hate cheese?" Swift
Crackers—"Georgia, Florida, Alabama"
Black Coffee—"Go easy on the sugar"
Cigars—"Garcia & Vega and Americus"
"The man who frets at worldly strife,
Grows sallow, sour and dim;
Give us the lad whose happy life
Is one perpetual grin."
Drake & Halleck, "The Croakers"
Address—"Hoo-Hoo in the South," by Emerson D. Tennant,
Secretary-Treasurer
Monologue—"A word about Father," by Nick Palveda
Recitation—"The Little Mongrel Kitten," by Con O. Lee
Auld Lang Syne, by Everyone
College Yell, by Hoo-Hoo
Music, by Collins Jazz Orchestra
"Dear father, dear father, come home with me now.
The clock in the steeple strikes one;
You said you were coming right home from your work.
As soon as your day's work was done."
Ten Nights in a Barroom.

J. S. BONNER (55294), Bonner Oil Co., Houston, Tex.
CALIFORNIA—(San Diego District)—H. G. Larrick (28014), Benson
Lbr. Co., San Diego, Calif.

Sacramento Lumbermen and Hoo-Hoo Meet

Sacramento, Calif., Dec. 24.—The Sacramento Valley Lum-
bermen's Club held a splendid meeting on Saturday, noon,
December 20th, at which the principal speaker was Supreme
Araanoper Geo. M. Cornwall, of Portland, Oregon. And in
the evening Vicegerent Snark White staged a much success-
ful concatenation. Attended by Snark of the Universe R. A.
Hiscox and Supreme Araanoper Geo. M. Cornwall and ten
kittens, who were led through the garden and onto the throne
of Hoo-Hoo. Report received too late for this issue. Com-
plete list of those present and kittens will appear next edition.

Tuscaloosa Hoo-Hoo Active

Nine kittens were given the nine degrees of the Conca-
tenated Order of Hoo-Hoo in Tuscaloosa, Ala., October 13th,
the initiatory exercises being conducted under the tutelage
of M. M. Elledge, who is a member of the Supreme Nine and
resides at Corinth, Miss.

George M. Phalin, Vicegerent Snark, has pulled off three
Concatenations since the first of the year. In Supreme Scrivo-
toter Elledge and Vicegerent Phalin we have two men who
fully live up to Hoo-Hoo traditions and are always ready and
willing to keep things moving and keep alive interest in the
Order.

Following is a list of officers and candidates initiated at
the Tuscaloosa Concatenation:

CONCATENATION 2102, Tuscaloosa, Ala., October 13, 1919.

- Snark—M. M. Elledge.
Senior Hoo-Hoo—Geo. W. Phalin.
Junior Hoo-Hoo—Jno. D. Blocker.
Bojunn—R. V. Elledge.
Scrivo-toter—A. J. McEachern.
Jabbertock—R. M. Angell.
Custodian—J. M. Clements.
Araanoper—E. E. Pirle.
Gurdun—S. G. Curkhuff.
30291—Geo. Train Davenport, Traveling Salesman, Allen & Jenison
Co., Tuscaloosa, Ala.
30292—Jefferson Davis Davenport, Supt., Tuscaloosa Lbr. Co., 1102
10th St., Tuscaloosa, Ala.
30293—David Marion Day, Yard Chief Clerk, M. & O. R. R., Tusca-
loosa, Ala.
30294—Valden V. Melwain, Buyer, Steners Daily Lbr. Co., Tusca-
loosa, Ala.
30295—Fred Anson Mills, Mgr., Rosemary Pine Co., Tuscaloosa,
Ala.
30296—William Jackson Moore, Salesman, Allen Jenison Co., North-
port, Ala.
30297—Ezra Holmes Oates, Secy-Treas., Oates-Krebs Lbr. Co.,
P. O. Box 128, Tuscaloosa, Ala.
30298—Orem Hughes Tabb, Agent, M. & O. R. R., Tuscaloosa, Ala.
30299—Freelan Clairborne Turner, Station Agent, L. & N. R. R.,
Tuscaloosa, Ala.
The following members were present:
15948, 26127, 29044, 29042, 30022, 30031, 30040, 30043, 30070, 30217,
30219, 30221

Hoo-Hoo Dance, Berkeley, California

Vicegerent Lerch, recently appointed for the San Fran-
cisco district, gave his first entertainment on Saturday even-
ing, December 13th, the occasion being an informal dance at
the Berkeley Tennis Club.

A goodly number of Hoo-Hoo and ladies paid "A Pleasant
Smile" as an admission fee and spent a most enjoyable even-
ing.

Vicegerent Lerch expects to hold a Concatenation in the
near future, also promises an entertainment or two for the
benefit of the ladies during his term of office. Brother Lerch
believes in making Hoo-Hoo popular with the ladies. A good
idea—other Vicegerents take note.

A Battle for Dear Life

For the following reasons I have not been able to send
you this check sooner:

"I have been held up, held down, sand-bagged, walked on,
flattened out and squeezed; first by the United States Gov-
ernment for Federal War Tax and Excess Profit Tax, Liberty
Loan Bonds, Thrift Stamps, Capital Stock Tax, Insurance Li-
censes, Auto Tax, and by every society and organization the
mind of man can invent, to extract what I may possess;
from the Society of St. John the Baptist to the Sons of Vet-
erans, the Woman's Relief, the Navy League, the Red Cross,
the Blue Cross, the Double Cross, the Children's Home, the
Boy's Home, the Dorcas Society, the Salvation Army, the
Y. M. C. A., the Y. W. C. A., the Boy Scouts and every hos-
pital and church in town.

"The Government has governed my business until I don't
know who owns it. I am inspected, suspected, examined and
re-examined; informed, mis-informed, required, and com-
manded until I don't know who I am, where I am or why I
am. All I know is that I am supposed to be an inexhaustible
supply of money for every known need, desire, or hope of
the human race. And, because I will not sell all I have and
go out and beg, borrow, or steal money to give away, I have
been cussed, discussed, boy-cotted, talked to, talked about,
hed to, lied about, held up, robbed and nearly ruined, and
the only reason I am clinging to life is to see what in h—l
is coming next."

HOO-HOO No. 7635.

VICEGERENT SNARKS—Continued.

- BRITISH COLUMBIA—(Coast District)—J. A. Edgecombe (28867),
Editor, Pacific Coast Lumberman, Vancouver, B. C.
CALIFORNIA—(San Francisco Bay District)—Theodore Lerch (26466),
Sales Manager, Albion Lbr. Co., San Francisco, Calif.
CALIFORNIA—(San Diego District)—Harry Dean White (14298), West-
ern Lumber Co., San Diego, Cal.
CALIFORNIA—(Sacramento Valley District)—Earl White (28459), The
California Door Co., Folsom, Calif.
CALIFORNIA—(San Joaquin Valley District)—C. D. LeMaster (29727),
Fresno Planing Mill Co., Fresno, Calif.
CALIFORNIA—(Southern District)—Hy. W. Riddiford (99327), Secre-
tary, Lumbermen's Exchange, Los Angeles, Cal.
CALIFORNIA—(Northern District)—H. W. Cole (37218), Manager, The
Little River Redwood Co., Bulwinkle, Cal.
COLORADO—Robert D. Mundell (28312), Secretary, Mountain States
Lumber Dealers Association, Denver, Colo.
ENGLAND—(Southern District)—Edwin Haynes, Timber Trades Jour-
nal, 8-11 Paternoster Row, London, E. C., England.
FLORIDA—John J. Earle (8539), Landeck Lumber Co., Tampa Fla.
GEORGIA—(Northern Georgia District)—H. J. West (30316), West
Lumber Co., Atlanta, Ga.
IDAHO—E. B. Sherman (27446), C. R. Shaw Wholesale Co., Boise,
Idaho.
ILLINOIS—(Northern District)—F. de Anguera (29924), President and
Treasurer, Anguera Lumber and Tie Co., 1101 Conway Bldg.,
Chicago, Ill.
ILLINOIS—Geo. W. Angel (28348), Southern Iowa-Western Illinois,
Vice-President, Hamilton Lumber & Mill Co., Hamilton, Ill.
ILLINOIS—(Southern District)—P. T. Langan (2400), P. T. Langan
Lumber Co., Cairo, Ill.
IOWA—(Northwestern District)—W. C. Butler (22792), Roach & Mus-
ser Sash & Door Co., Sioux City, Iowa.
IOWA—(Southern District)—Robert K. Eaton (12116), Missouri Lumber
& Land Exchange Co., Des Moines, Iowa.
KENTUCKY—(Southwestern District)—W. K. Hall (14314), W. K. Hall
Lumber Co., Fulton, Ky.
LOUISIANA—H. D. Foote (13790), Sales Manager, Enterprise Lumber
Co., Alexandria, La.
LOUISIANA—(Southern District)—Robt. A. McLaughlin (27947), Asso-
ciate Editor, New Orleans Lumber Trade Journal, New Orleans,
La.
LOUISIANA—(Central Eastern District)—W. H. Nalty (26223), Ham-
mond Lumber Co., Hammond, La.
LOUISIANA—(Southwestern District)—B. R. Moses (15913), Secretary-
Treasurer, Anacoco Lbr. Co., Lake Charles, La.
MARYLAND—(Eastern District)—George R. Johnson (27795), George R.
Johnson, Wholesale Lumber, Knickerbocker Bldg., Baltimore, Md.
MICHIGAN—(Southeastern District)—A. T. Allan (3196), Allan Broth-
ers, Detroit, Mich.
MICHIGAN—(Western District)—William Fassett (26582), Secretary,
Felger Lumber & Timber Co., Michigan Trust Bldg., Grand
Rapids, Mich.

- MISSISSIPPI—(Northern District)—H. C. Bell (21677), Sales Manager,
Short Dimension Sales Co., Corinth, Miss.
MISSISSIPPI—(Southern District)—E. T. Patton (27714), Secretary-
Treasurer, Mississippi Pine Association, Hattiesburg, Miss.
MISSOURI—(Eastern District)—W. P. Anderson (17862), President,
Gideon-Anderson Lumber Co., St. Louis, Mo.
MONTANA—(Eastern District)—H. M. Yaw (23724), Strum & Yaw,
Great Falls, Mont.
MONTANA—(Western District)—Fred D. Becker (20010), Montana Lum-
ber Manufacturers' Association, Kallispoll, Mont.
NEBRASKA—Morton F. Engelman (28256), M. F. Engelman Co.,
Omaha, Neb.
NEVADA—C. C. Bridgman (12128), Agent, Verd Lumber Co., Reno,
Nev.
NEW YORK—Fred J. Rumkor (29200), F. Eckenroth & Son, 188 Lewis
St., New York City.
NORTH CAROLINA—
NORTH DAKOTA—Harry T. Alsop (4238), Interior Lumber Co., Fargo,
N. D.
OHIO—(Southern District)—Harry A. Hollowell (3661), Hollowell &
Co., Cincinnati, Ohio.
ONTARIO—(Eastern District)—R. H. Webb (19546), Webb Lumber Co.,
Ltd., Van Horn and Gladstone Streets, Toronto, Ont., Canada.
ONTARIO—(Western District)—Horace W. Robinson (21155), Pigeon
River Lumber Co., Ft. William, Ontario.
OREGON—(Western District)—George F. Downey (17539), Simmonds
Manufacturing Co., Portland, Ore.
PANAMA—William T. McCormick (29329), Manager, Robert Wilcox,
Ancon, Canal Zone, R. P.
SASKATCHEWAN—(Northern District)—George Sillers (21890), Twelfth
Street, Saskatoon, Sask., Canada.
SASKATCHEWAN—(Southern District)—W. W. Wilson (28550), The
Rutley Lumber Co., Regina, Sask., Canada.
SCOTLAND—Col. James Lightbody, DSO (12798), F. A. Lightbody &
Co., 8 Gordon Street, Glasgow, Scotland.
TENNESSEE—(Eastern District)—W. H. Murray (28886), W. H. Mur-
ray Co., Johnson City, Tenn.
TENNESSEE—(Western District)—L. E. Glass (26911), Tri-State Lum-
ber Co., Memphis, Tenn.
TEXAS—(Central District)—B. C. Varner (13426), Varner Lumber &
Shingle Co., Dallas, Tex.
TEXAS—(Western District)—Robert A. Whitlock (21391), El Paso
Lumber Co., El Paso, Tex.
TEXAS—(Southern District)—H. D. Fletcher (127), Sales Agent, Pine
Products Co., Beaumont, Tex.
UTAH—William Service (11383), Morrison Merrill Lumber Co., Salt
Lake City, Utah.
WASHINGTON—(Western District)—B. W. Sawyer (23078), Manager,
Braco & Hergert Mill Co., Seattle, Wash.
WEST VIRGINIA—William D. Kaufman (14438), Special Agent Pur-
chasing Dept. B. & O. Ry., Elkins, W. Va.

COMING CONCATENATIONS

- San Francisco, Calif. January 10 Theo. Lerch, Vicegerent Snark
Cairo, Ill. January 14 P. T. Langan, Vicegerent Snark
Omaha, Nebr. January 14 Mort Engelman, Vicegerent Snark
Denver, Colo. January 21 R. D. Mundell, Vicegerent Snark
Clarksburg, W. Va. January 30 W. D. Kaufman, Vicegerent Snark
Detroit, Mich. February 3 A. T. Allan, Vicegerent Snark
Memphis, Tenn. February 17 L. E. Glass, Vicegerent Snark
Tuscaloosa, Ala. February 17 Geo. W. Phalin, Vicegerent Snark
Boise, Idaho February 20 E. B. Sherman, Vicegerent Snark

WE'RE OFF. We are on the way. GET BUSY if your Vicegerent is not arranging for a
Concatenation soon. REMIND HIM. HELP HIM. Write the Secretary-Treas-
urer. He is ready and most willing to serve and assist.